



Ileana I. Ferber

CEO & Founder of
Colibri Business Development LLC

Respected executive with over 25 years of experience in leading global strategies in the energy sector, managing key stakeholders' expectations, facilitating dialogues, and advising on economic development and industrial policies. Subject matter expert (SME) in local content (a.k.a. localization, in-country value), economic growth, and ESG. Known as an empathic trusted convenor who builds solid long-term relationships, focuses on building business capabilities, works with cross-functional teams, and optimizes organization's performance in challenging and uncertain environments.

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SIGNATURE TOPICS

- Local economic development
- Government capacity building in local economic development
- PPP: Public-Private-Partnership
- Assessment of Petroleum Contracts, Policies, and Legislations
- Human Rights & Sustainability in the Supply Chain
- Business mentoring
- Women economic empowerment

WHY WORK WITH ILEANA

- Ethics and Integrity Driven Professional
- Multi-Cultural and Multi-Lingual Skills
- Trained and Skilled Negotiator
- 25 years Experience in Oil and Gas
- Promotes Inclusion and Diversity in Teambuilding
- Delivers Results on Schedule and Budget
- Understands Importance of Trust in Building Relationships

